

Business Development Internship

Business Development Intern will be leading business outreach and startup support alongside the Executive team to grow business and organization initiatives.

Waterfront Ventures is an economic development organization bringing 100 businesses and startups to Camden Waterfront. Business Development intern will be responsible for partnership development, community engagement, marketing and content creation.

Responsibilities:

- New member and sponsorship acquisition - including market research, generate leads, prospecting, sale calls and meetings, and partnership development.
- Outreach to businesses, startups, and organizations to provide resources for students and startup community
- Create content, including articles, profiles, and/or press releases, on businesses in the community and initiatives
- Coordinate and market events, programs, and initiatives
- Co-manages office space and membership

Profile:

- Outgoing and love connecting with others, ranging from established business professionals to middle school students
- Flexible with wearing multiple hats and working in a fast-paced environment
- Outstanding communication skills (oral and written)
- Creative problem solver
- Positive mental attitude and outgoing personality
- Diligent, hard-working, motivated to work with tight deadlines and ambitious targets
- Background/Education in writing, event planning, community organizing, nonprofit, social media, business, startup/entrepreneurs and/or technology are preferred
- Eager to work with startups and community development

Application:

This position starts with a 3-month unpaid internship that could lead to a full-time position. Applicants are required to work 15-20 hours, with flexibility to work nights and weekends for events

Send a cover letter why you would like to work with [Waterfront Ventures](#) and which one initiative you care about the most to Melissa@Waterfrontlab.com

